# **Smart Buildings: A Manufacturer's Perspective**

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Workshop on Smart Buildings University of Nebraska-Lincoln



## Outline - Smart Buildings R&D Framework

- About Emerson
- When does a building become 'smart'?
- Building demographics/upgrade cycle
- Building as an Ecosystem
- Smart Ecosytem architecture
- Where can we collaborate?

Underlying theme: how do we gain mass adoption?



#### **Emerson Core Business Platforms**

We concentrate on the most complex and important challenges facing the world in the process, industrial, commercial and residential markets.



- Making the greatest use of the world's valuable resources
- Helping nations move their economies forward in a responsible way
- Enabling the performance and safety of industry when it matters most
- Advancing the industries that are the backbone of daily life



- Ensuring human comfort and health
- Protecting food quality and sustainability
- Advancing energy efficiency and environmental conservation
- Creating sustainable infrastructure
- Continuing momentum through our Helix Innovation Network

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### When Does a Building Become "Smart"?



The Edge: Amsterdam, Netherlands

Utilize Sensors, Controls and IoT for occupant comfort, efficient operations and save energy

https://www.bloomberg.com/features/2015-the-edge-the-worlds-greenest-building/

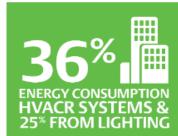


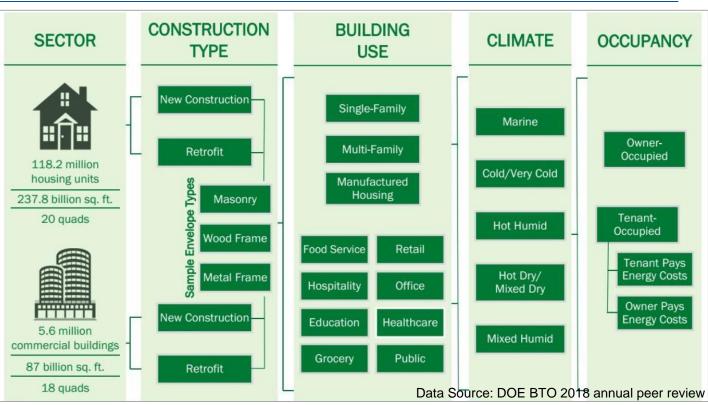
Your local supermarket

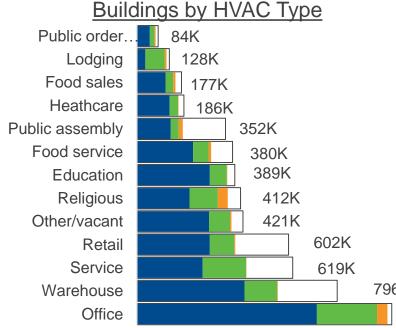
Utilize Sensors, Controls and IoT to create a comfortable shopping experience, keep food safe and lower energy & maintenance costs

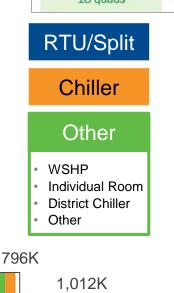
# Complexity of the 5.6M Buildings & 118M Homes Market Where do we focus?











#### **Key Characteristics**

### **S**Energy Spend



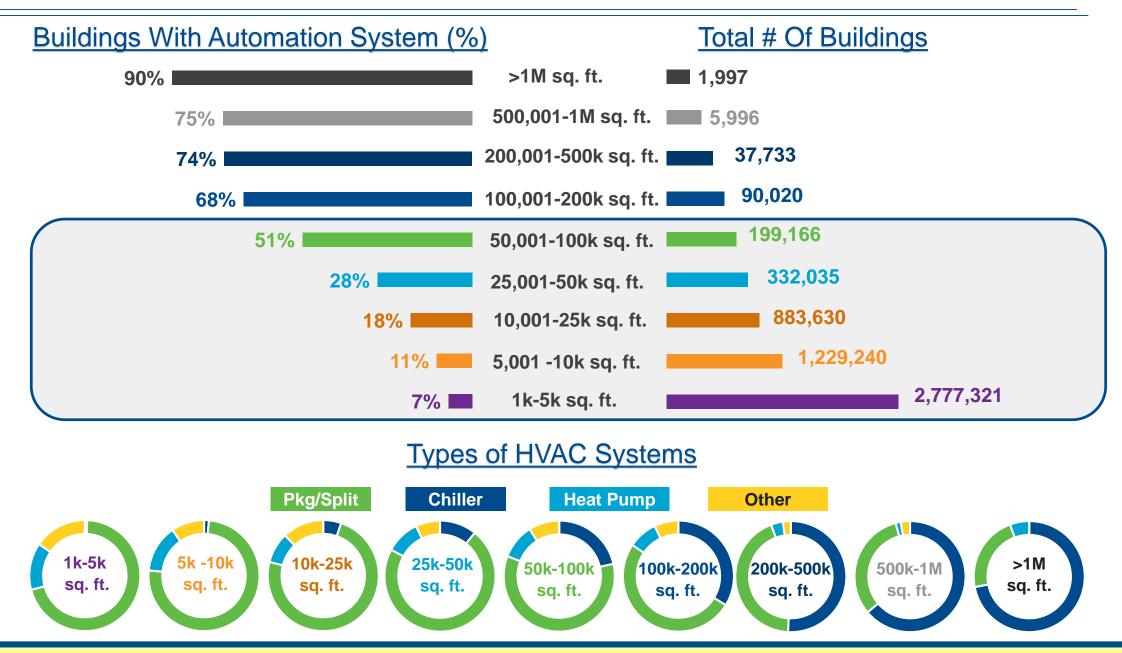
- Amount of HVAC expense/sq. ft.
- Large portion of operating cost
- Highly fragmented
- Some concentrated

### Type of Controls

- Tend to use Tstats in small bldgs.
- BMS prevalent in large bldgs.

Data Source: Commercial Buildings Energy Consumption Survey (CBECS)

### State of Building Management System (BMS) Adoption



Buildings < 50,000 ft2 Account For 97% Of Total Building Stock, Only 12% Have A Building Management System (BMS) Installed

#### Drivers for Investment/Upgrade in Smart Building Technologies

25.9%

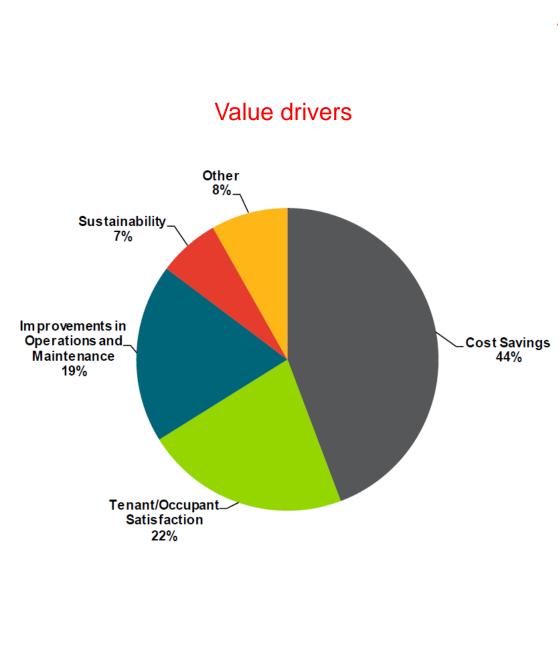
**HVAC** 

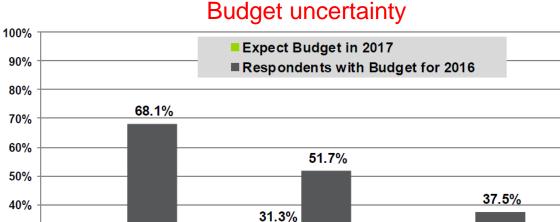
30%

20%

10%

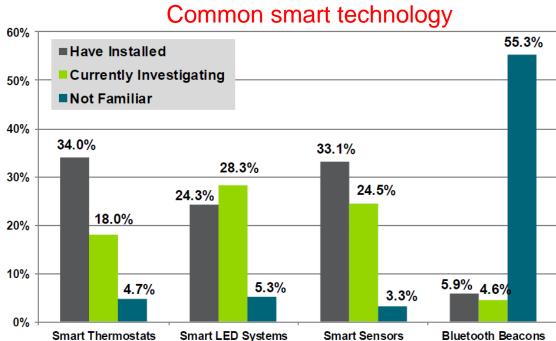
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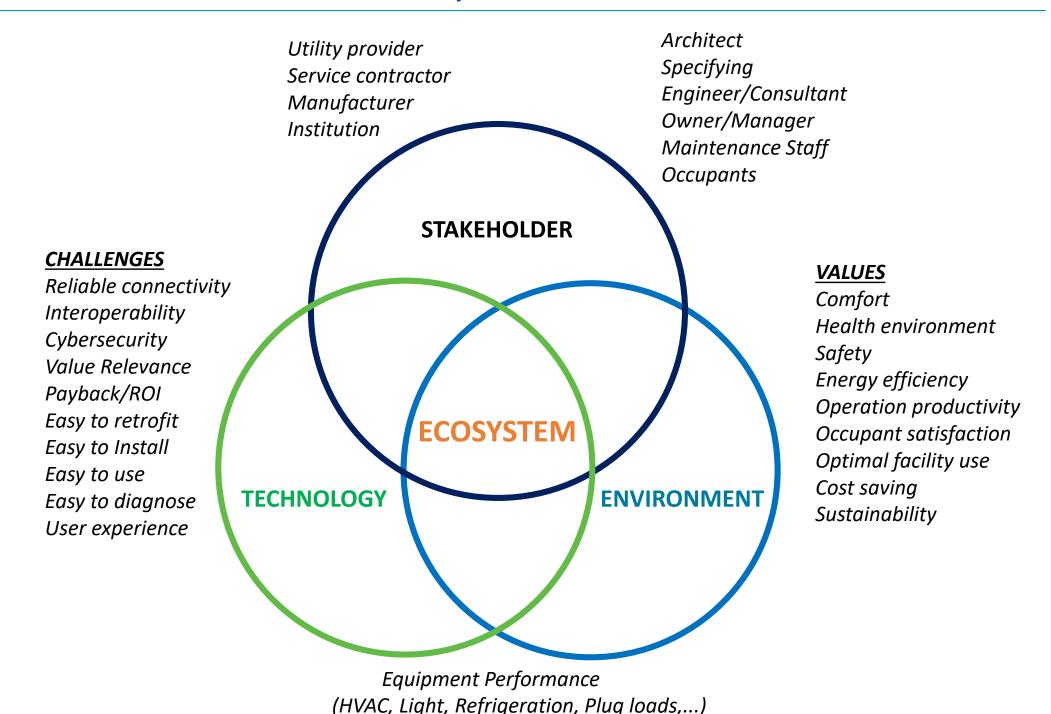
18.1%

**Energy Management Software** 



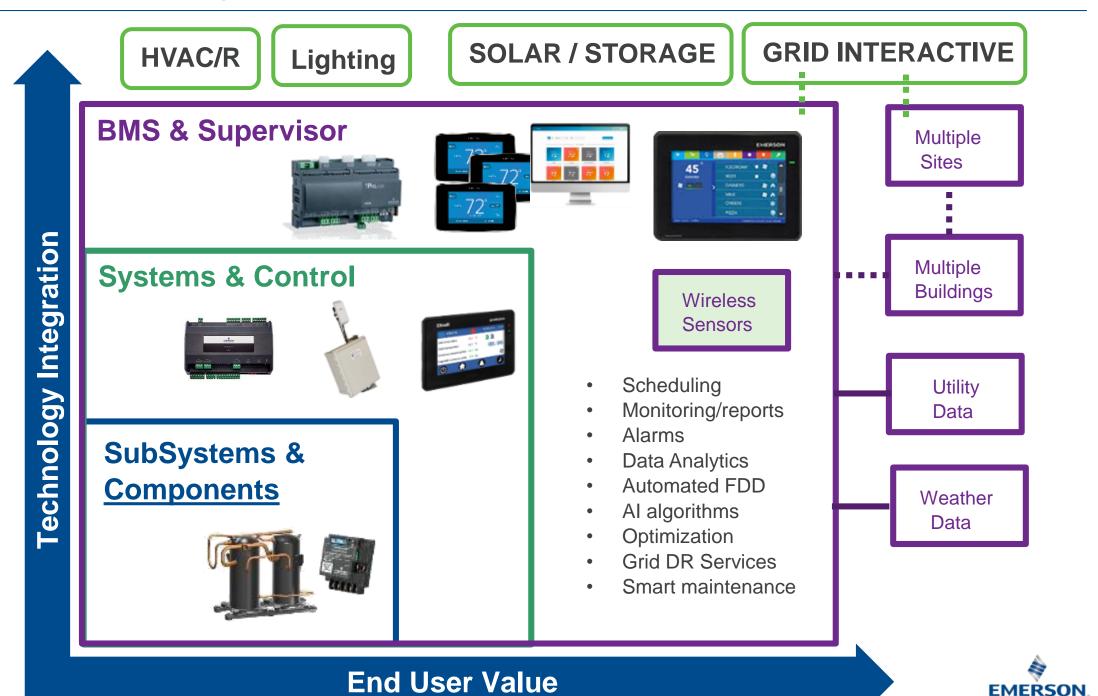
Lighting

# The 'Smart Building' as an Ecosystem How do we increase adoption?



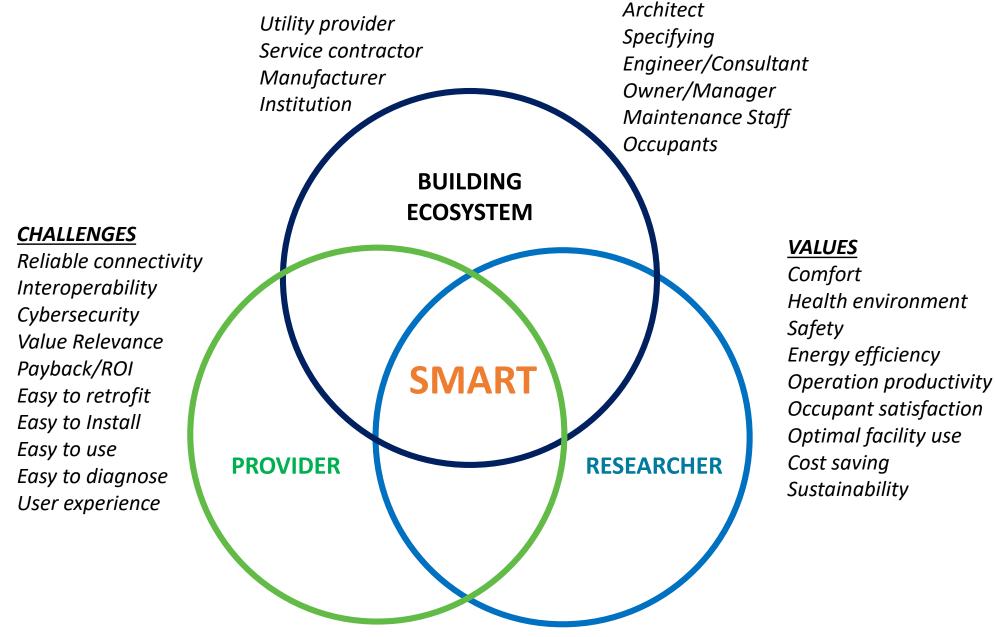
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# Can the building ecosystem architecture be smart without integrated smart subsystems?



# Where is the potential for us to collaborate? Key challenges/barriers for mass adoption?





Equipment Performance (HVAC, Light, Refrigeration, Plug loads,...)

#### Questions

always the more beautiful answer

who asks the more beautiful question

e.e. cummings

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